

THE
VICTORIAN WALNUT
 COMPANY

FREQUENTLY ASKED QUESTIONS

Questions	Response
Do growers need to commit to VWC for future processing of their product?	No
Can growers get a better deal if they commit to VWC for 5 years?	Yes, VWC will offer growers a fixed contract rate for 5 years.
Do growers have to invest any funds in VWC to ensure their walnuts are processed, or to get a “shareholder deal”?	No, all growers are treated equally at VWC. The processing plant is fully funded and maintained and no investment from growers is required.
Will growers have a say in the operations of VWC?	VWC will establish a grower advisory group, the purpose of which is to discuss how to improve services for growers and industry.
What confidence do growers have they will be paid accurately for their product, reflecting the quality and quantity of their delivery?	Grower payments will be made using VWC’s sophisticated tracking software, and will be based on samples taken from the drying bin.
Does VWC have a market for grower product?	Yes. VWC has engaged a leading sales agent to manage all product sales.
When will growers get paid and on what basis?	Growers will be paid quarterly based on an assessment of their overall volume, sizing, quality, and sale prices.
What reporting will VWC provide to growers on product and income?	VWC understands the importance of reporting to growers and is committed to providing full report transparency on product and revenue.
Where is the VWC processing facility located?	VWC is located at 425 Downer Road, Tatura East, Victoria 3616.
How should growers deliver their product?	Growers should deliver their harvest produce to the facility in tip trucks, although fruit bins are accepted. VWC will work with growers on an agreed delivery schedule. Preference is for larger product deliveries to help with traceability.
Does VWC have a delivery fee?	Yes, the truck fee is \$100 and the bin fee is \$20 per bin.

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Does VWC have a minimum delivery size?	Yes. The minimum number of bins that can be delivered at one time is five.
What help will VWC provide growers?	VWC is working towards providing growers with access to a field officer who will visit each grower's orchard to discuss orchard management. It is expected this assistance will help growers to increase the size and quality of their harvest and will assist VWC to keep grower processing costs down.
Who owns my crop upon delivery to the VWC processing facility?	VWC owns your crop upon delivery to its processing facility. Grower crops are insured against fire, theft and other unforeseen setbacks.
Will growers be penalised for delivering sticktights (nuts which contain a solid hull following the hulling process)?	Yes. Sticktights will be treated as rubbish or class 2 product, if hull cannot be removed.

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